

Press Release

Beehive Alcoveb LLP

December 19, 2024

| Ratings | | | | | |
|-------------------------------|---------------------------------------|---|---|--|-------------------------|
| Security/Facilities | Amount (Rs. crore) | Current Ratings* | Previous Ratings* | Rating Action | Complexity Indicator |
| Long Term Bank Facilities | 41.00 | IVR BB+; Negative, ISSUER NOT COOPERATING* (IVR Double B plus with Negative Outlook; ISSUER NOT COOPERATING*) | IVR BBB-/Stable (IVR Triple B Minus with Stable outlook) | Downgraded with revision in outlook from Stable to Negative and move to ISSUER NOT COOPERATING category | Simple |
| Short Term Bank Facilities | 19.00 | IVR A4+; ISSUER NOT COOPERATING* (IVR A Four Plus; ISSUER NOT COOPERATING*) | IVR A3 (IVR A Three) | Downgraded and move to ISSUER NOT COOPERATING category | Simple |
| Total | 60.00 (Rupees Sixty Crore Only) | | | | |

*Issuer did not cooperate; based on best available information

Details of Facilities/Instruments are in Annexure 1. Facility wise lender details are at Annexure 2. Detailed explanation of covenants is at Annexure 3.

Detailed Rationale

Infomerics Ratings has downgraded the ratings assigned to the bank facilities of Beehive Alcoveb LLP because of non-cooperation by the firm despite repeated follow ups and lack of adequate information leading to information availability risk and hence uncertainty around its credit risk.

Infomerics Ratings assesses whether the information available about the firm is commensurate with its rating and reviews the same as per its policy. The outlook has been revised from Stable to Negative due to information availability risk.

The lenders, investors and other market participants are thus advised to exercise appropriate caution while using this rating as the rating may not adequately reflect the credit risk profile of



Press Release

the firm.

Non-cooperation by Issuer

Infomerics Ratings has been regularly following up with the firm to provide the required data to monitor its assigned rating to the bank facilities, vide E-mail communications dated October 03, 2024, November 08, 2024, and November 29, 2024, December 04, 2024, December 06, 2024, and December 16, 2024, and concurrently over several phone calls. However, despite repeated requests by Infomerics, the firm's management has not submitted the fees and essential details/information for surveillance exercise.

Availability of information is very critical in rating exercise. In the absence of the requisite information, in consonance with SEBI guidelines, Infomerics Ratings has to assign the rating based on the best available information.

Analytical Approach: Combined. For arriving at the ratings, Infomerics has combined the business and financial risk profiles of Beehive Alcoveb LLP(BAB) and Deep Wines and Agencies Private Limited (DWA). This is because these entities, collectively referred as Beehive group, are under control of same promoters, have business and financial linkages.

Applicable Criteria:

Guidelines on what constitutes Non-Cooperation by clientsRating Methodology for trading companiesPolicy of default recognitionCriteria of assigning Rating outlookFinancial Ratios & Interpretation (Non-Financial Sector)Criteria on complexityCriteria of consolidation of companies

Liquidity: Unable to comment due to non-availability of information despite repeated follow ups.

About the Company

Deep Wines and Agencies Private Limited (DWA) was incorporated in July 2003 in Uttar Pradesh. The company was promoted as a private limited company and at present, the company is operating under the directorship of Mr. Arvind Kumar Jaiswal, Mr. Naveen Jaiswal

Press Release

and Mr. Jitendra Kumar Jaiswal. DWA is engaged in the retail trading of Indian made foreign liquor (IMFL), beer & country liquor and has 41 retail shops in Uttar Pradesh. DWA makes ~80% to ~85% of its total purchases Beehive Alcove LLP and rest from different other wholesalers and sells its product to end customers (individuals, hotels & restaurants).

Incorporated in 2013, Uttar Pradesh based - Beehive Alcove LLP (BAB) is in wholesale trading business of India Made Foreign Liquor (IMFL) and Beers in Lucknow, Barabanki, Faizabad and Varanasi. Currently, the firm has two partners, Smt. Anupama Jaiswal & Mr. Ashok Kumar Jaiswal.

| | | (Rs. crore) |
|-----------------------------|------------|-------------|
| For the year ended* / As on | 31-03-2022 | 31-03-2023 |
| | Audited | Provisional |
| Total Operating Income | 218.38 | 259.47 |
| EBITDA | 8.01 | 12.00 |
| PAT | 1.87 | 2.87 |
| Total Debt | 63.57 | 86.00 |
| Tangible Net worth | 58.02 | 61.53 |
| EBITDA Margin (%) | 3.67 | 4.62 |
| PAT Margin (%) | 0.86 | 1.10 |
| Overall Gearing Ratio (x) | 1.10 | 1.40 |
| Interest Coverage Ratio (x) | 1.71 | 1.78 |

Financials (Combined): Latest information not available

*Classification as per Infomerics' standards.

Financials (Standalone): Latest information not available

| | | (Rs. crore) |
|-----------------------------|------------|-------------|
| For the year ended* / As on | 31-03-2022 | 31-03-2023 |
| | Audited | Provisional |
| Total Operating Income | 200.28 | 236.66 |
| EBITDA | 5.44 | 7.38 |
| РАТ | 1.20 | 1.61 |
| Total Debt | 37.91 | 53.85 |
| Tangible Net worth | 42.86 | 44.74 |
| EBITDA Margin (%) | 2.72 | 3.12 |



Press Release

| For the year ended* / As on | 31-03-2022 | 31-03-2023 |
|-----------------------------|------------|-------------|
| | Audited | Provisional |
| PAT Margin (%) | 0.60 | 0.68 |
| Overall Gearing Ratio (x) | 0.88 | 1.20 |
| Interest Coverage Ratio (x) | 1.90 | 1.75 |

*Classification as per Infomerics' standards.

Status of non-cooperation with previous CRA: Care Edge Ratings has maintained the rating of Beehive Alcoveb LLP in the Issuer Non-Cooperating category as the firm did not cooperate in the rating procedure despite repeated follow ups and had not paid the surveillance fee as per the Press Release/publication dated May 14, 2024.

Any other information: Nil

| Sr. | Name of | Curren | t Rating (Yea | ar 2024-25) | Rating History for the past 3 years | | |
|-----|--|---------------|---|---|--|--|--|
| No | Security/Facil ities | Туре | Amount outstandi ng (Rs. Crore) | Rating | Date(s) & Rating(s) assigned in 2023-24 | Date(s) & Rating(s) assigned in 2022-23 | Date(s) & Rating(s) assigned in 2021-22 |
| | | | | | October 18, 2023 | | |
| 1. | Cash Credit (including proposed Limit of Rs.1.00 crores) | Long Term | 41.00 | IVR BB+ Negative; ISSUER NOT CO- OPERATING* | IVR BBB- /Stable | - | - |
| 2. | Standby Line of Credit | Short Term | 5.00 | IVR A4+; ISSUER NOT CO- OPERATING* | IVR A3 | - | - |
| 3. | Bank Guarantee | Short Term | 14.00 | IVR A4+; ISSUER NOT CO- OPERATING* | IVR A3 | - | - |

Rating History for last three years:

* Issuer did not cooperate; based on best available information

Name and Contact Details of the Rating Analyst:



Press Release

Name: Avik Podder Tel: (033) 4803 3621 Email: apodder@infomerics.com

About Infomerics:

Infomerics Valuation and Rating Private Ltd (Infomerics) was founded in the year 1986 by a team of highly experienced finance professionals for research and risk evaluation. Infomerics commenced its activities as External Credit Assessment Institution after obtaining registration from Securities Exchange Board of India (SEBI) and accreditation from Reserve Bank of India (RBI).

Adhering to best international practices and maintaining high degree of ethics, the team of analysts at Infomerics deliver quality credit ratings. Infomerics evaluates wide range of debt instruments which helps corporates access to financial markets and provides investors credit ratings backed by in-depth research. The transparent, robust, and credible ratings have gained the confidence of investors and the banks.

Infomerics has a pan India presence with Head Office in Delhi and Corporate Office at Mumbai, with branches in major cities and representatives in several locations.

Infomerics also has international presence with credit rating operations in Nepal through its JV subsidiary.

For more information visit www.infomerics.com.

Disclaimer: Infomerics ratings are based on information provided by the issuer on an 'as is where is' basis. Infomerics credit ratings are an opinion on the credit risk of the issue / issuer and not a recommendation to buy, hold or sell securities. Infomerics reserves the right to change or withdraw the credit ratings at any point in time. Infomerics ratings are opinions on financial statements based on information provided by the management and information obtained from sources believed by it to be accurate and reliable. The credit quality ratings are not recommendations to sanction, renew, disburse or recall the concerned bank facilities or to buy, sell or hold any security. We, however, do not guarantee the accuracy, adequacy or completeness of any information which we accepted and presumed to be free from misstatement, whether due to error or fraud. We are not responsible for any errors or omissions or for the results obtained from the use of such information. Most entities whose bank facilities/instruments are rated by us have paid a credit rating fee, based on the amount and type of bank facilities/instruments. In case of partnership/proprietary concerns/Association of Persons (AOPs), the rating assigned by Infomerics is based on the capital deployed by the partners/proprietor/ AOPs and the financial strength of the firm at present. The rating may undergo change in case of withdrawal of capital or the unsecured loans brought in by the partners/proprietor/ AOPs in addition to the financial performance and other relevant factors.



Press Release

Annexure 1: Details of Facility

| Name Facility Security | of / | ISIN | Date of Issuance | Coupon Rate/ IRR | Maturity Date | Size of Facility (Rs. Crore) | Rating Assigned/ Outlook |
|------------------------------|---------|------|------------------|---------------------|---------------|------------------------------------|--|
| Cash Credit | | - | - | - | - | 41.00 | IVR BB+/ Negative; ISSUER NOT CO- OPERATING* |
| Standby Line of Credit | of | - | - | - | - | 5.00 | IVR A4+; ISSUER NOT CO-OPERATING* |
| Bank Guarante | ee | - | - | - | - | 14.00 | IVR A4+; ISSUER NOT CO-OPERATING* |

* Issuer did not cooperate; based on best available information Annexure 2: Facility wise lender details: Not Available

Annexure 3: Detailed explanation of covenants of the rated Security / Instrument: Not

Applicable

Annexure 4: List of companies considered for consolidated /combined analysis:

| SI. No. | Name of the entities | Consolidation Approach |
|------------|---------------------------------|------------------------|
| 1. | Deep Wines and Agencies Pvt Ltd | Full Consolidation |
| 2. | Beehive Alcoveb LLP | Full Consolidation |

Note on complexity levels of the rated instrument: Infomerics has classified instruments rated by it on the basis of complexity and a note thereon is available at <u>https://www.infomerics.com</u>.

6